InMobi & WYNK Music work with Diageo to build awareness around #No1YaariJam campaign on mobile



# Objective



McDowell's is a Diageo India brand that was looking to reach out & engage its target audience by leveraging a music album created in association with one of India's leading musician duo

### **A Unique Solution**

InMobi worked with Wynk Music to create a organic presence for #No1YaariJam on the App reaching out to India's music enthusiasts

# PRESENCE D



# ON WYNK HOME

The McDowell's playlist on Wynk Music raised an immense amount of interest driving over 2.1 million streams in 10 days

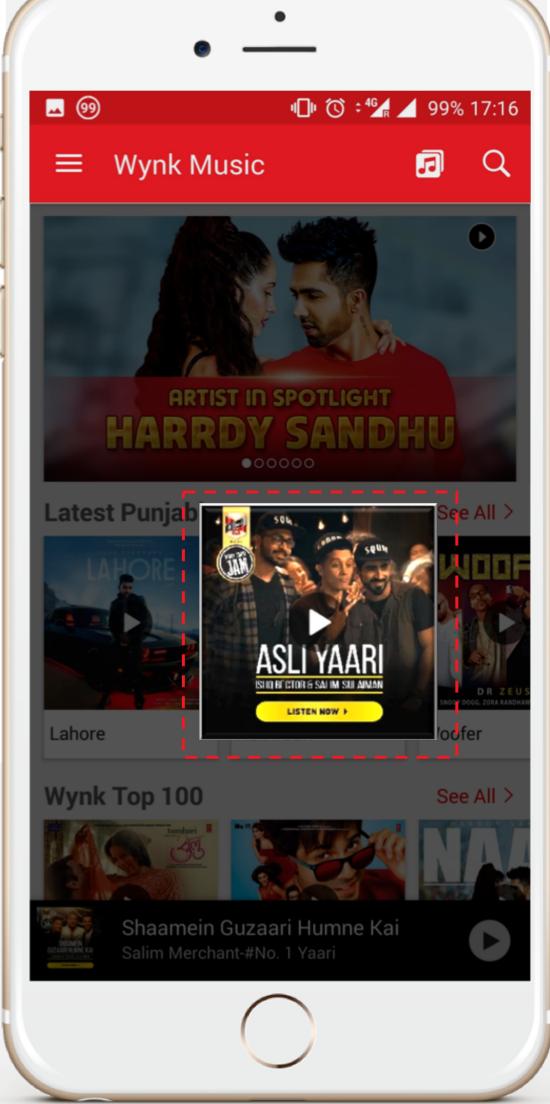


(Streams in 000s)

24 25 26 27 28 29 31 23 30

Day in December 2017





IN 10 DAYS

302 K DOWNLO

ACROSS THE CAMPAIGN

www.inmobi.com

**InMobi** 

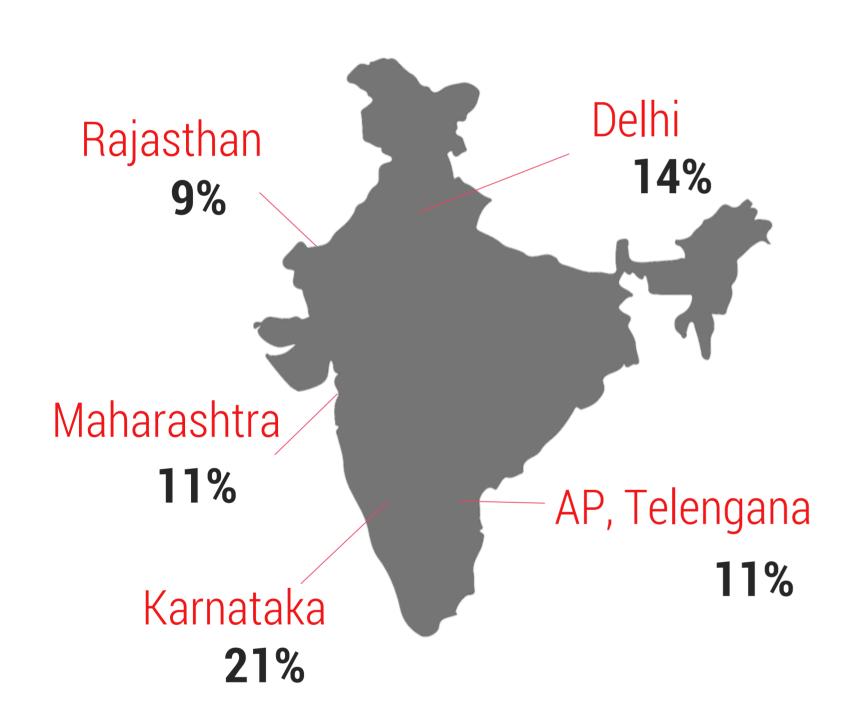
fb.com/inmobi

Stre	ams	Compl	Completions	
6%	71%	30%	<b>32%</b> Hindi	
Kannada	Hindi	Kannada		
18%	3%	33%	<b>39%</b>	
Punjabi	Rajasthani	Punjabi	Rajasthani	



What the #No1YaariJam achieved through the association?

#### Pan India reach out to Music enthusiasts



17%	14%	
Bengaluru	Delhi NCR	
<b>7</b> %	6%	
Hyderabad	Mumbai	
6%	3%	
Jaipur	Chandigarh	
3%	3%	
Lucknow	Kolkata	

# Influencing Millennials through music

Percentage of listeners

42%

Aged 25 to 35

26%

Aged 35 to 40

14%

Aged 40 to 50



74%

26%





"As a brand McDowell's initiates true bonds of friendship. Through this campaign #No1YaariJam we wanted to create a distinct sonic identity- key brand asset- and thus leveraged mobile music as our platform of choice. And InMobi helped us achieve this objective in this unique campaign"

Sridhar B CDO, Diageo India

#### DIAGEO



How InMobi utilized Wynk Inventory to promote the

playlist?

#### **Branded Push Notifications**

were sent out from WYNK Music to it's user base of over 20 million users nudging them to check out #No1YaariJam





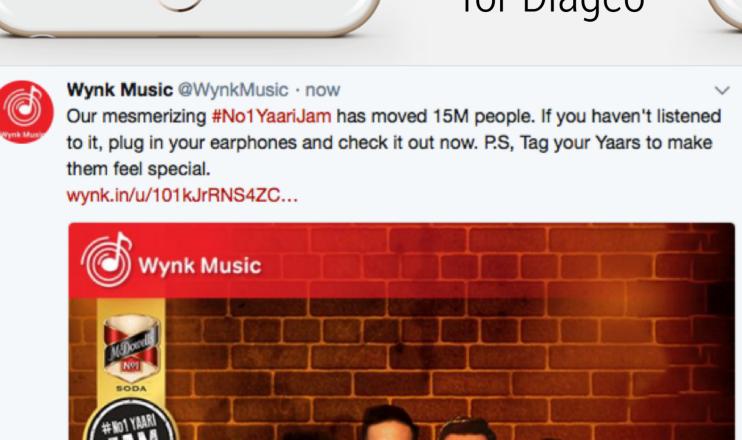
Non skippable Audio Ad for Diageo

Playlist Banner for Diageo



2:27 PM Wynk Music • now ^ The No.1 Yaari Jam A soulful celebration of every Yaari ASLI YAARI ISHQ BECTOR & SALIM-SULAIMAN Android System Too many Contacts deletes. ? Android System WLAN networks available Open WLAN networks available

Other engaging formats were used to drive users to discover individual songs from the album



#### **Exclusive Social Media Plug**



from the official WYNK MUSIC social media handles spreading awareness around #No1YaariJam